



AI-Powered RFQ Transformation

Create complex RFQs in minutes with AI-powered data interpretation.

Trimble Intelligent RFQ Builder skill for Arc Agent is an AI-powered skill that interprets exports from various systems and transforms them into clean, structured RFQ formats, combining the freedom of user-defined lane attributes with the high-quality data structure required for shippers.

Multi-format support

Easily interprets data in a wide range of formats—Excel, CSV, PDF, emails—and converts it into a clean, structured RFQ setup with minimal customer effort.

Full adaptation

An advanced layered approach allows the platform to fully adapt to a shipper's way of operating without sacrificing the structure and scalability required to support carriers and reporting.

Freedom and structure

Innovation that combines the freedom for shippers to define an attribute on their RFQ lanes using their preferred language with structured data mapping behind the scenes.

Fail-safe workflow

In cases where the system cannot confidently map a shipper-provided input to a known Field Allowed Value (FAV), a built-in fallback process will handle all unmatched values using a controlled approval workflow.

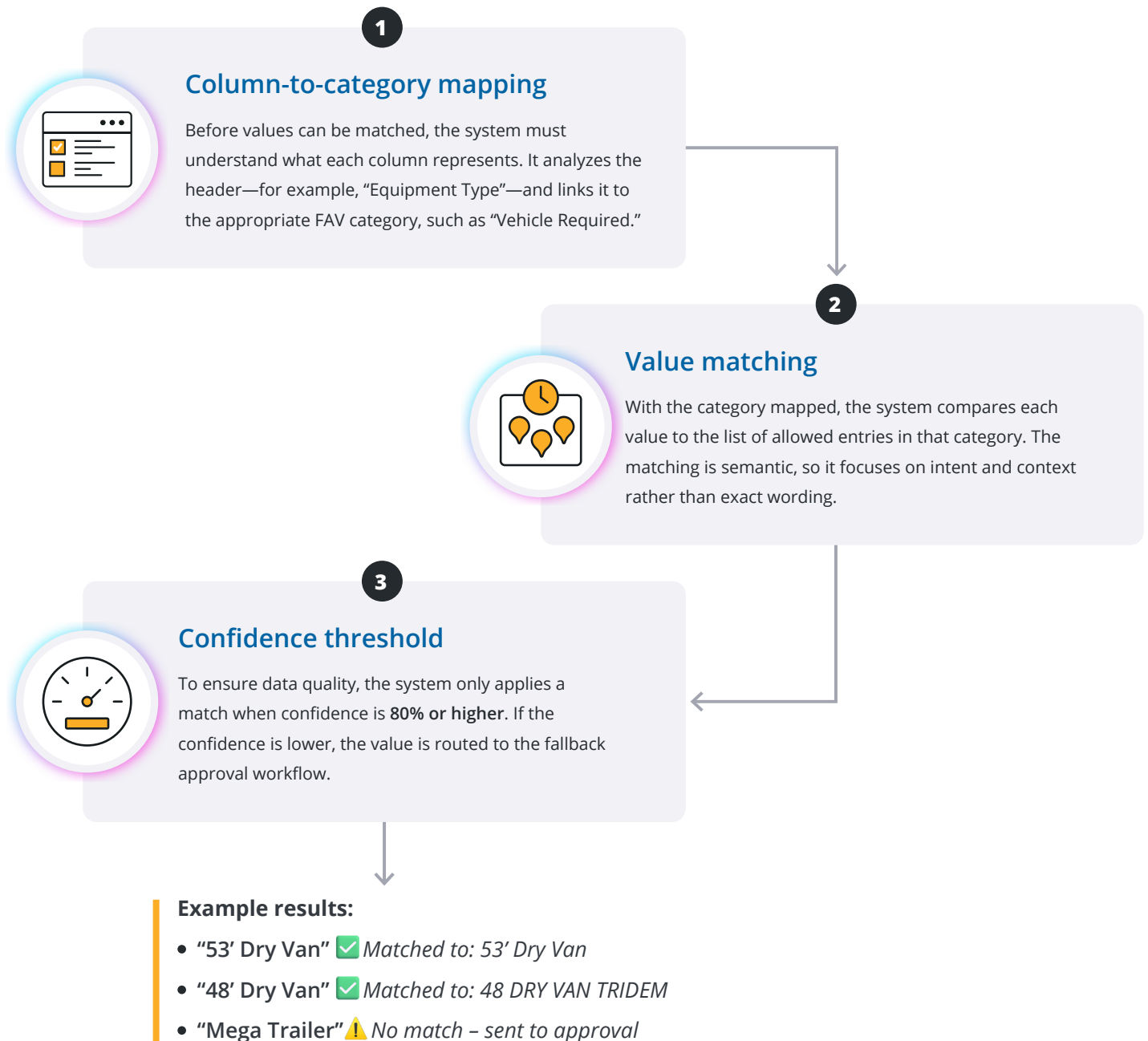
Intelligent RFQ Builder advantages

- **Empowers shippers** to build complex RFQs without technical compromise
- **RFQ creation** is faster, smarter and more flexible, reducing preparation time from days to minutes
- **Automatically translates** shipper-defined terminology into structured data—without the manual rework
- **Easily export lanes from your TMS** using your own language, with zero data transformation required



Field Allowed Values (FAV) Mapping

The core of the solution is an AI-powered interpretation layer that maps shipper-defined lane attributes to the standardized *Field Allowed Values (FAV)* used in Freight Marketplace. This mapping logic allows shippers to use their own language and structure — while the backend remains consistent, structured and ready for downstream use by carriers and analytics.



Bring your own data in your own language and let our Intelligent RFQ Builder Arc Agent handle the transformation. Learn more: transportation.trimble.com/en/arc-ai-agent