

SOLUTION OVERVIEW



An innovative all-in-one sourcing platform for shippers & more

Streamline your sourcing logistics with a flexible, open marketplace solution

Trimble Freight Marketplace is a modern AI-empowered solution connecting shipper, carrier, broker and logistics provider networks for more efficient freight sourcing. An all-in-one solution delivering all of your sourcing needs, from contract to spot procurement, on a no cost partnering platform.

Counterpart discovery

Connect with a vast network of trusted shippers and carriers. Facilitate secure and efficient transactions through comprehensive, high-quality profiles. Access one of the largest shipper-carrier networks available.

Fair and competitive bidding

Drive better sourcing outcomes with transparent, competitive bidding and multi-dimensional negotiations based on price, volume or CO2 emissions. Compare offers to current market rates for best decision-making.

Automated procurement

Automated tendering options help optimize your strategy, from structured RFQs to quick spot tenders. Leveraging data such as CO2 emissions and comparative benchmarking to achieve enhanced results.

Seamless, scalable user experience

A meticulously designed, intuitive interface makes onboarding simple. Its ease of use allows users to employ advanced tools to scale your business with minimal instruction and training.

Freight Marketplace Advantages

- **Manage instant spot, mini-bids and RFQs capacity** on a single transparent networking platform
- **Discover trusted partners** with detailed service offerings, verified information, and specified expertise
- **AI-enabled carrier verification** auto-checks documentation and certifications to reduce time and risk
- **Automated workflows** help reduce administrative tasks by 30% while enriching tendering agility
- **Autonomously match up to 90%** of spot load volume with AI-enabled negotiation and execution automation



More than your average marketplace

Network

- Comprehensive network catalog for accurate, best partner selection
- Reliable, verified partner profile information with service details and document uploads
- Immediate access to available carriers
- Improved data quality and matching accuracy

Data

- Real-time market rate data and analytics
- Integrated tender analysis engine for evaluating various award scenarios
- Data-driven pricing and procurement strategies
- Rich dataset for more reliable decision-making



Agile

- Flexible, all-in-one sourcing structure for better transparency and collaboration
- Create and manage single to multi-lane tenders seamlessly
- Create and respond to bids in minutes
- Respond to market shifts in real time

Platform

- User-friendly interface with intuitive design and self-explanatory features
- Supports a streamlined process and seamless user experience
- Emphasizes network and data optimization
- No monthly subscription or hidden fees apply

"For a company of our scale, managing numerous mini bids is a complex and time-consuming endeavor. Freight Marketplace helps to simplify and support our bidding processes. The platform saves us time while enabling us to discover new, reliable carrier partners and strengthen our relationships with existing partners."

– Emily Conner, Senior Director of Transportation Purchases, North America market operations, Procter & Gamble

Expand your network, gain higher win rates and unlock unprecedented growth with Freight Marketplace:
transportation.trimble.com/products/freight-sourcing/freight-marketplace